

ConnectingChemistry

NEW OPEN POSITION



Job Title: Sales Representative

Location: Indianapolis, IN

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FLSA Status: Non-Exempt Exempt

Status: Full-time Part-time

Why Work At Brenntag

- Competitive Salary
- Great Insurance Package: Medical, Dental, Vision, & Life
- Company Car, Laptop, & Phone
- Quarterly Bonuses
- 15 Days of Paid Time Off
- 9 Paid Company Holidays
- 401K with Generous Employer Match

Essential Responsibilities and Tasks

- Develop new customer accounts for a specific territory
- Servicing existing accounts
- Troubleshooting customer problems
- Implement and assist in developing marketing and sales strategies as directed.
- Participate in sales meetings, conventions and training programs as required.
- Demonstrate mastery of basic selling skills as outlined in the BrenntagWay training program.

- Maintain up-to-date call records for customers and submit reports and paperwork accurately and on time utilizing iAvenue.

Education:

- Bachelor's degree from a four-year university; or commensurate of education and experience. Chemical sales experience is a plus.

To APPLY, please email your resume to caustin@brenntag.com.

Brenntag is an Equal Opportunity Employer

Qualified applicants will receive consideration without regard to race, color, religion, sex, national origin, age, sexual orientation, gender identity, gender expression, protected veteran status, disability, or any other characteristic protected by law.

About Brenntag

Brenntag, the global market leader in chemical distribution, covers all major markets with its extensive product and service portfolio. Headquartered in Essen, Germany, the company operates a global network with more than 530 locations in 74 countries and a workforce of more than 16,000 employees. In 2017, the company generated sales of EUR 11.7 billion (USD 13.3 billion) worldwide. Brenntag connects chemical manufacturers and chemical users. The company supports its customers and suppliers with tailor-made distribution solutions for industrial and specialty chemicals. With over 10,000 products and a world-class supplier base, Brenntag offers one-stop-shop solutions to around 185,000 customers. This includes specific application technology, an extensive technical support and value-added services such as just-in-time delivery, product mixing, formulation, repackaging, inventory management and drum return handling. Long-standing experience and local excellence in the individual countries characterize the global market leader for chemical distribution.