



VIRTUAL

GENERAL SHAREHOLDERS' MEETING 2020

JUNE 2020

Introduction

- Christian Kohlpaintner is a chemist by background
- Long career in senior management positions at Hoechst, Celanese, Budenheim and Clariant
- More than 25 years of management experience in the chemical industry
- Posts in Germany, Switzerland, North America and China



COVID-19 Pandemic

- Global crisis management set up to ensure the health and safety of all our employees and business partners
- Almost all Brenntag sites fully operational
- Close contact with customers and suppliers
- Social commitment and donations to alleviate product shortages



Stefan Zuschke – Long-standing Chairman of the Supervisory Board of Brenntag AG



Highlights 2019

OPERATING GROSS PROFIT

+ 3.4 % (fx adj.)

EUR 2,821.7 m

OPERATING EBITDA

+ 11.3 % (fx adj.) partly due to effect of IFRS 16

EUR 1,001.5 m

EARNINGS PER SHARE

EUR 3.02

EUR 2.98 in 2019

FREE CASH FLOW

+ 59.4 %

EUR 837.3 m

Financial performance in 2019 – Regions

EMEA



- Challenging market conditions
- Particular weakness in Germany and France

NORTH AMERICA



- Good start to 2019
- Weak demand since mid-2019 in almost all customer industries

LATIN AMERICA



- Good earnings growth in continued highly volatile environment

ASIA PACIFIC



- Strong earnings growth contributed by acquisitions and organic business

Continued success with acquisitions

EMEA



- Desbro Group, Kenya¹⁾
- Crest, South Africa²⁾ 4)
- Tan International, UK

NORTH AMERICA



- Reeder, USA
- NERP, USA
- Marlin, USA
- B&M, USA

LATIN AMERICA



- Quimisa, Brazil

ASIA PACIFIC



- Tee Hai, Singapore³⁾ 4)

1) Acquisition was signed in 2018

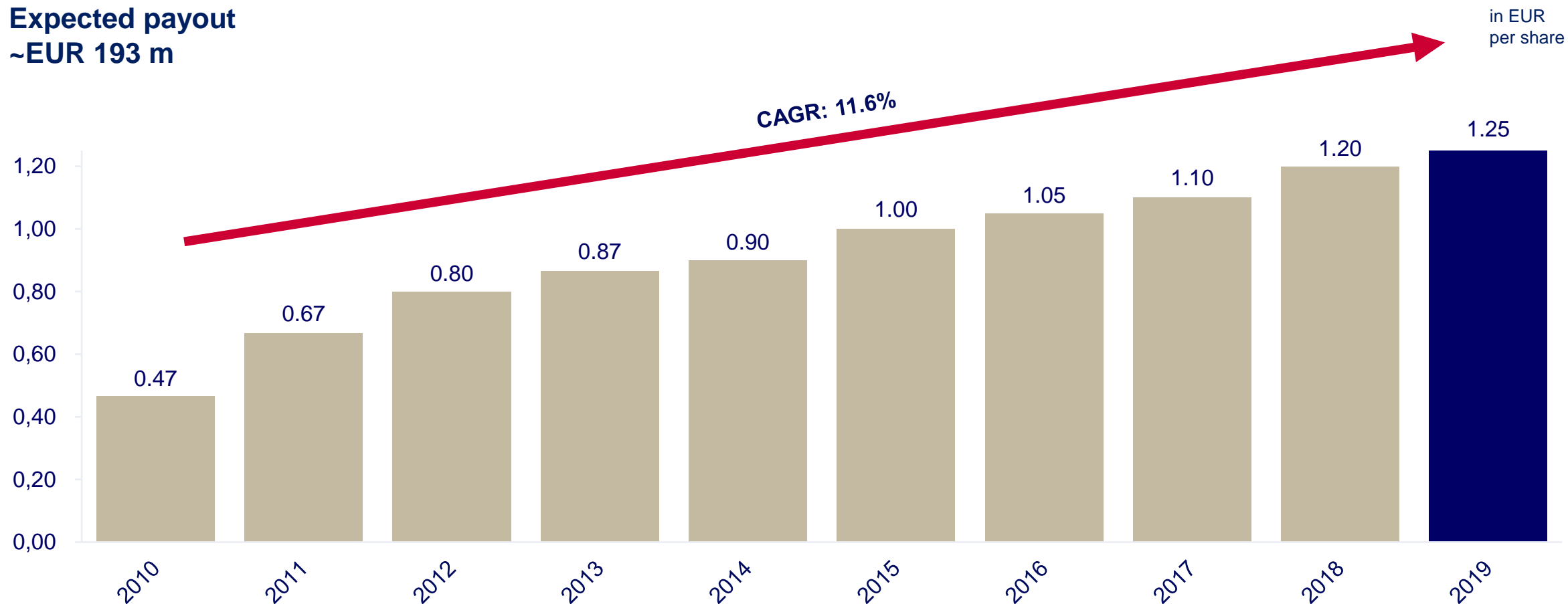
2) Acquisition of remaining 50% share

3) Acquisition of 51%

4) Enterprise value for Tee Hai and Crest included on a pro-rata basis for the shares acquired

Dividend proposal – dividend increased again

Expected payout
~EUR 193 m



Financial performance in Q1 2020

OPERATING GROSS PROFIT
+7.1% (fx adj.)

EUR 745.2 m

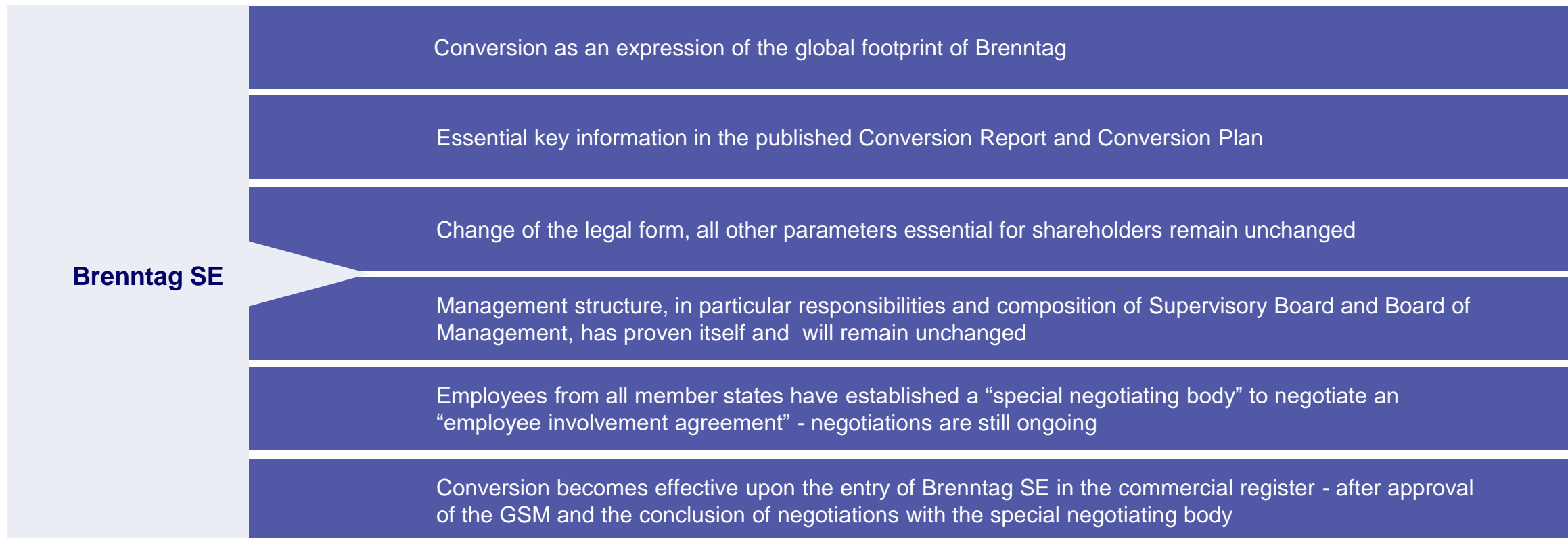
OPERATING EBITDA
+8.7% (fx adj.)

EUR 263.0 m

FREE CASH FLOW
EUR 161.5 m

**On high level achieved in
Q1 2019**

Conversion of Brenntag AG into a European Company (Societas Europaea - SE)



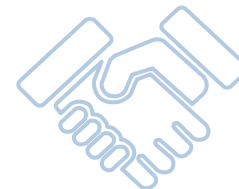
Christian Kohlpaintner – new CEO of Brenntag AG



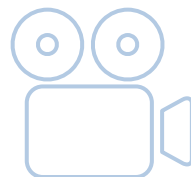
Various townhall meetings



9 countries visited on
3 continents



In-depth talks with
customers and
suppliers

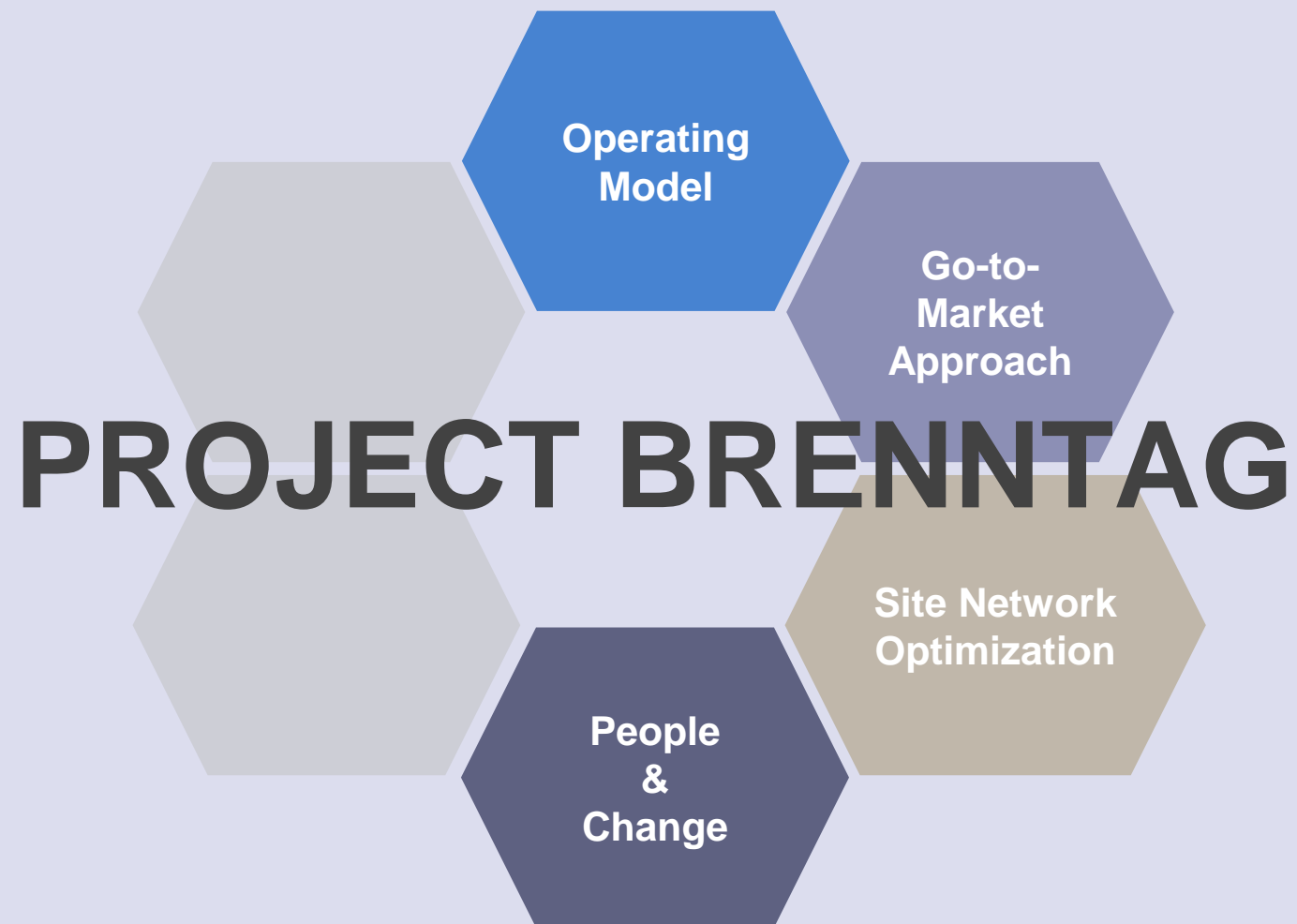


Video for employees
across the globe



Continuous dialogue with capital
markets and investors

“Project Brenntag”



General Shareholders' Meeting 2020

**THANK YOU VERY MUCH
FOR YOUR ATTENTION!**



Disclaimer

This presentation contains forward-looking statements. The words “assume”, “believe”, “estimate”, “expect”, “intend”, “plan”, “project”, “may”, “should” and similar expressions can be used to identify forward-looking statements. Forward-looking statements are statements that are not historical facts; instead they reflect our current views and expectations and the assumptions underlying them about future events.

These forward-looking statements are, by their nature, subject to many risks and uncertainties, including a lack of further improvement or a deterioration in global economic conditions, in particular a decline in consumer demand and investment activities, a downturn in major economies, a continuation of the tense situation in the credit and financial markets and other risks and uncertainties.

If any of these risks and uncertainties materialize or if the assumptions underlying any of our forward-looking statements prove to be incorrect, our actual results may be materially different from those expressed or implied by such forward-looking statements. We do not intend or assume any obligation to update these forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made.